



nampost®

**Vision: A modern, Vibrant, Customer Centric Company
that delivers value for its stakeholders.**

Vacancy – Treasury Relationship Manager

Section: Treasury

Department: Financial Services

Office: Windhoek

Duration: 6 Months

Primary purpose of position

- Managing and enhancing relationships with existing wholesale clients
- Acquiring new customers and fostering deposit growth to strengthen our wholesale liability portfolio in line with set objectives.
- Work independently and develop tactical plans to achieve agreed growth and returns targets.
- Ensure risk is mitigated w.r.t end-to-end AML compliance on new and existing customers.
- Ensuring customer satisfaction.
- Perform detailed research on clients and prospective clients making up the wholesale liability book to continuously explore various investment opportunities for NamPost and then pursue these in close liaison with the manager.
- Analyse economic themes and indicators impacting NamPost returns, make presentations and recommendations regarding potential opportunities or risks to the liability book, and subsequently implement these.

Main Responsibilities

1. Customer Relationship Management
2. New Customer Acquisition
3. Client and Industry Analysis and Research System & Services

Educational and Experience Requirements

Bachelor's degree in finance, Economics, Accounting, or related commerce field with minimum of 3 years' relevant work experience

Skills and Knowledge Requirements

- Proven experience in treasury and relationship management, with a focus on wholesale banking and deposit acquisition.
- Excellent communication

- Negotiation and interpersonal skills.
- Accuracy
- Strong analytical ability
- Knowledge of financial markets
- Computer literate

Closing Date: 17 October 2023

Candidates who comply with the above criteria and competency areas should apply through the following link <http://www.nampost.com.na/corporate/vacancies>.