

Vision: To always be the best at what we do!

nampost

# Vacancy – Executive: Financial Services

**Division:** Financial Services **Department:** Financial Services **Office:** Windhoek

# Primary purpose of position

This is a senior executive position (Paterson E4) reporting to the Chief Executive Officer. The purpose of this position is to implement the financial offering strategy of NamPost; and optimise resource allocation/utilisation in the financial services business unit in order to:

- Drive all the initiatives aimed at developing, strengthening, and modernizing the financial services offering to the market;
- Develop operational policies supportive of the financial services strategy;
- Continuously refine and implement the financial services market strategy;
- Advise on financial regulatory aspects and actively support the process of obtaining regulatory approval and support;
- Engage various internal and external stakeholders (Financial, Legal, Business Development, etc.) with the purpose of assisting in expanding the financial services offering of NamPost;
- Assist in positioning NamPost to fulfil its national role in financial inclusion;
- Recruit and motivate the staff;
- Develop and refine financial products; and
- Drive the revenue and sales growth of the financial services business.

## **Main Responsibilities**

- Strategic Planning and Leadership;
- Operational Management; and
- Market Positioning and Revenue growth.

## **Educational and experience requirements**

A Business degree (Finance, Accounting, Banking, Economics, or Business Management; MBA preferred) with 10 years in business management, of which at least 5 years should have been Senior Management, experience working with high-powered individuals operating in a teambased, fast-paced environment. Exposure to a retail banking environment and bank balance sheet management is an advantage. Evidence of quantifiable and verifiable examples of leading organizational transformation projects and programme development.

#### **Skills and Knowledge requirements**

- Analytic and decisive, with ability to prioritize and communicate key objectives and tactics to achieve organizational goals;
- Sound understanding of Namibian financial markets and regulatory environment;
- Understanding of practical bank risk management principles and willingness to embrace NamPost philosophy of delivering financial services to all Namibians utilising the postal infrastructure;
- Data driven, action-oriented, flexible, and innovative approach to strategic and operational management;
- Strong written and verbal communication skills, with an ability to explain complex concepts and processes in an easy-to-understand language;
- Excellent analytical abilities and organizational skills. Able to successfully deal with frequent change, delays, or unexpected events, and effectively adapt accordingly;
- Intellectually strong with the communication skills, personality and presence to command respect both within and outside the Company;
- Excellent interpersonal skills and ability to interact and work with staff at all levels;
- Highly self-driven with high expectations and goals for the business and self, strong work ethic;
- Systematic and able to look at solutions conceptually as well as from a practical perspective;
- Ability to handle multiple tasks in a fast paced environment;
- Willingness to take initiative and to follow through on projects; and
- Ability to develop and implement continuous improvement concepts.

#### Other

Must have a valid Code BE Driver's Licence.

#### Closing Date: 21 August 2020

Candidates who comply with the above criteria and competency areas should submit letters of applications, certified copies of relevant qualifications together with a detailed curriculum vitae to: The Executive: Human Resources; NamPost; P O Box 287; Windhoek. Applicants who do not receive any response within three weeks after the closing date must accept that their applications were not considered favourably.

#### To request for job description, kindly contact mariaanja@nampost.com.na

*Note: NamPost is an Equal Opportunity Employer and operates in line with affirmative action guidelines.*